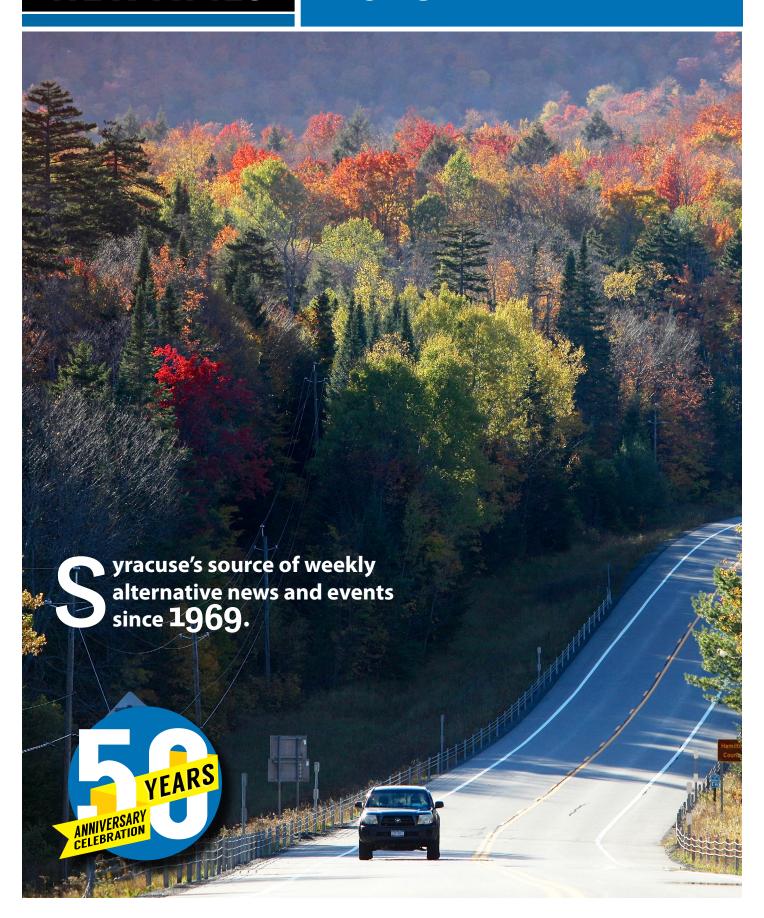
NEWTIMES

2019 MEDIA KIT



WHY SYRACUSE NEW TIMES?

News of CNY Arts, Music, Food & Entertainment

The most extensive calendar for things to do in CNY. 34,000 copies per week distributed to 1,100 locations.

5 REASONS TO ADVERTISE IN PRINT

- Exposure to over 169,000 unique readers each month*
- Print is the most engaging media
- Loyal Readership in Central New York
- 4. Credibility and Trust for 50 years
- 5. Visual Appeal

*Per Media Audit Report 9/2017



Key Distribution Points



8
WEGMANS
LOCATIONS

4,225 weekly



15 TOPS LOCATIONS

1,200 weekly



TURNING STONE CASINO

1,000 weekly

TO ADVERTISE, contact your sales

representative: (315) 422-7011 or sales@syracuse newtimes.com



SPECIAL ISSUES

Click on an cover to view the 2018 special issue.



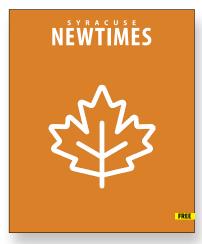
Winter Times

Publishes January 16, 2019



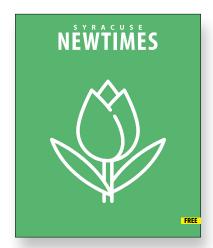
Summer Times

Publishes June 19, 2019



Autumn Times

Publishes September 18, 2019



Spring Times

Publishes March 10, 2019



Student Survival Guide

Publishes August 28, 2019



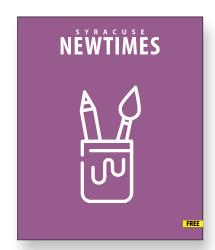
Lights on the Lake

Publishes November 6, 2019



50th Anniversary

Publishes May 1, 2019



The Arts Issue

Publishes August 28, 2019



Holiday Times

Publishes November 20, 2019

EDITORIAL SCHEDULE

KEY: A / T = Artisan/Tattoo Artist profile • BOS = Best of Syracuse • LOTL = Lights on the Lake SALT = Syracuse Area Live Theater • NaNoWriMo = National Novel Writing Month

WEEK	DATE	TOPIC	WEEK	DATE	TOPIC
1	1/2/19	_	27	7/3/19	July 4th Issue
2	1/9/19	_	28	7/10/19	——————————————————————————————————————
3	1/16/19	Winter Times	29	7/17/19	_
			30	7/24/19	Street Painting / Festivals
4	1/23/19	Date Night Promo	31	7/31/19	_
<u> </u>	1/30/19	Date Night Promo	32	8/7/19	BOS Nominations
□ 6	2/6/19	Date Night Finalists, Valentine's Gift Guide, 50th Anniversary	33	8/14/19	_
7	2/13/19	Date Night Winner, Syracuse Winter Fest	34	8/21/19	NY State Fair
8	2/20/19	Date Night Recap, Syracuse Basketball (UNC & Duke)	35	8/28/19	Student Survival Guide, Arts Issue
9	2/27/19	<u> </u>	36	9/4/19	-
	3/6/19	_	37	9/11/19	BOS Voting
	3/13/19	St. Patrick's Day	38	9/18/19	Autumn Times
12	3/20/19	March Madness	39	9/25/19	_
13	3/27/19	Virtual House	40	10/2/19	_
□ 14	4/3/19	Syracuse Met's Opening Day 4/4	41	10/9/19	BOS Winners / 50th Anniversary Wrap Party
15	4/10/19	Spring Times, Virtual House	42	10/16/19	_
16	4/17/19	_	43	10/23/19	_
17	4/24/19	-	44	10/30/19	_
18	5/1/19	50th Anniversary Issue , Cinco de Mayo	45	11/6/19	LOTL Issue , SALT Awards Winners
19	5/8/19	Mother's Day Gift Guide	46	11/13/19	_
20	5/15/19	_	47	11/20/19	Holiday Times
21	5/22/19	Memorial Day	48	11/27/19	_
22	5/29/19	_	49	12/4/19	Holiday Gift Guide
23	6/5/19	_	50	12/1/19	Holiday Gift Guide
24	6/12/19	_	□ 50 □ 51	12/11/19	Holiday Gift Guide
25	6/19/19	Summer Times	51 52	12/16/19	—
26	6/26/19	_			

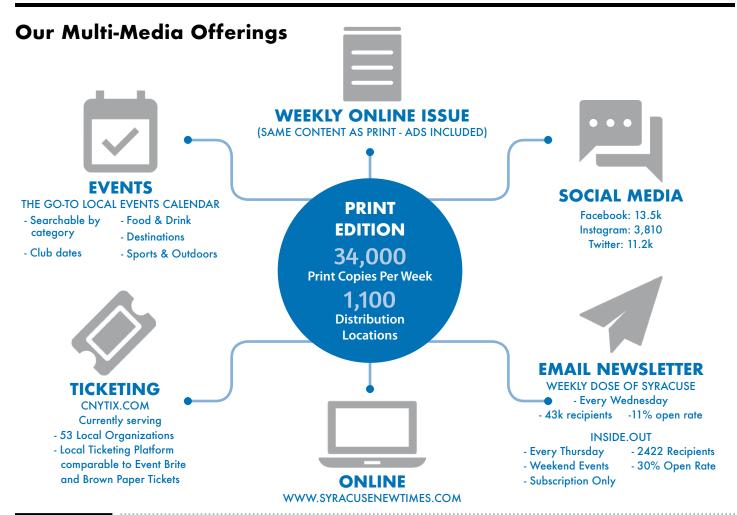
READER DEMOGRAPHICS & CIRCULATION

More than **81,000** educated and affluent readers per week* will spend this year alone:

Antiques & Auction	\$12,465,090	Children's Apparel	\$25,089,750	Major Home Appliances	\$13,504,320
Services Apparel	\$122,758,740	Cleaning Services (Carpet, Air Duct, Home Cleaning)	^{\$} 69,634,080	Pharmacist & Prescription Services	\$22,107,330
Arts & Crafts Supplies	\$6,014,440	Dining/Entertainment	\$249,105,780	Real Estate	\$1,749,600,000
Attorney Services	\$4,114,800	Gift Shops/Florists	\$6,203,790	Tax Advisor Services	\$10,277,280
Automobile New/Used	\$568,313,820	Health & Exercise Clubs	\$15,344,640	Television & Electronics	\$40,979,520
Automobile Accessories	\$63,053,640	Home Improvement	\$84, 437, 640	Travel/Vacations	\$126,191,520
Athletic & Sports	\$19,290,960	Lawn Care, Maintenance	0 17 1377 0 10		, ,
Equipment		& Landscaping	\$26,030,160	Veterinarian Services	\$8,553,600
Carpet & Flooring	\$26,199,230	Legal Gambling	\$24,600,520	Weight Loss	\$3,244,050
Childcare	\$49,134,600	Entertainment	\$24,698,520		

Actual Monthly Readers by Age Group (per Media Audit 2017)

18 - 20	4,940	25 - 34	38,947	45 - 49	11,717	55 - 64	24,788	75 +	16,743
21 - 24	11,959	35 - 44	22,102	50 - 54	22,721	65 - 74	15,246	Total	169,143





READER DEMOGRAPHICS & CIRCULATION

he Most Active Readership.

Syracuse New Times readers are engaged in their communities, shopping and dining locally. They embrace the Arts and care about local government. They rely on the Syracuse New Times to keep them informed about key issues and activities in Central New York.

he Fastest Growing Audience.

Syracuse New Times has shown steady growth, both for our online and print editions. Readers pick us up every week to access the most extensive events calendar in the area, and because for 48 years we have been the trusted voice in print media.



AGE

Under 20

32%

21-34

46%

35-54

55+



55%

Female

45% Male



INCOME

Up to \$25,000

78%

\$25,000-50,000

\$50,000-100,000

Over \$100,000



OWNERSHIP

22% Rent



EDUCATION LEVEL

High School

College

Advanced Degree

32% Greater **MEDIAN READER INCOME*** 73,109 (vs. \$55,285 avg.)

13[%] Greater **AVERAGE** HOUSEHOLD **INCOME*** (vs. \$72,181 avg.)

Syracuse New Times **Footprint in CNY**

TOP 15 RED HOT DISTRIBUTION SPOTS

8 Wegmans 4500 • Top's Markets 1250 Turning Stone Resort 1000 • University Hospital 500 Green Hill's Market 400 • Syracuse Airport 400 North Burdick Med 300 • Onondaga Smoke Shop 300 VA Hospital 250 · Crouse Hospital 250 Brooklyn Pickle 250 • Stella's Diner 250 • Civic Center 150 Hill Top Restaurant 150 • Finally Our's Diner 125

5 COUNTY COVERAGE

Onondaga • Oswego • Cayuga • Oneida • Madison

CVC Audit, September 30, 2017

The Syracuse New Times circulation is audited and verified by the Circulation Verification Council, a national, independent auditing company.

> *CVC Audit and ESI Software



KANTAR MEDIA | SRDS Participating member



DISPLAY ADVERTISING RATES

Display Advertising Rates - Publishes Every Wednesday

AD SIZE	DIMENSIONS
Back Page	9 x 10.62
Inside Front or Back Cover, Page 3	9 x 10.62
Full	9 x 10.62
Cover Block	9 x 1.2
1/2 page Horizontal	9 x 5.25
1/2 page Vertical	4.44 x 10.62
3/8 page	6.73 x 5.25
1/3 page	4.44 x 7
1/4 page Square	4.44 x 5.25
1/4 page Horizontal	9 x 2.55
1/6 page Square	4.44 x 3.4
1/6 page Vertical	2.16 x 7
1/8 page Horizontal	4.44 x 2.55
1/8 page Vertical	2.16 x 5.25
1/12 page Horizontal	4.44 x 1.6
1/12 page Vertical	2.16 x 3.4
1/16 Square	2.16 x 2.55
Club Banner Regular	9 x 1.2

FOR RATES, contact your sales representative: (315) 422-7011 or sales@syracusenewtimes.com

PAYMENT POLICY

All advertising must be paid in advance unless a credit application is submitted and approved. Terms are net 30 days. *RATES EFFECTIVE JAN. 1, 2019

DEADLINE

Ad Copy and space reservation must be in the Thursday prior to publication by 4:00pm.

COVER STICKERS

3"x3" Sticker: \$2,500 per week

PRE-PRINTED INSERT RATES

Single Sheet: \$35* 4 Pages: \$54* 8 Pages: \$56* 12-20 Pages: \$60* 24-32 Pages: \$66* *Cost per thousand.

EXTENDED REACH

Your Syracuse New Times ad representative can also place your ad in: Rochester City, Ithaca Times and/or The Spot – Albany. Ask for details and pricing.

Club Banner 1/2 4.44 x 1.2

DIGITAL RATES

2 3 4

NĚŴŤĬMĖS 6

Website

AD SIZE	DIMENSIONS	FOR RATES,
Leaderboard	728 x 90	contact your sales representative:
Homepage Sidebar Single	300 x 250	(315) 422-7011 or
Homepage Sidebar Double	300 x 600	sales@syracuse newtimes.com
Content Banner	875 x 200	

Content Based Advertising

5	Sponsored Article	_	
6	Sponsored Photo Gallery	_	

AVERAGE MONTHLY METRICS

30,000 — 42,000 — 81[%]
Users Sessions New Users Users **New Users**

Time Spent on Site

Weekly Newsletter



Content Banner or Photo Gallery 875 x 200

(weekly price)

Sponsored Story

Events Newsletter



2,400 Recipients | 30% Open Rate



CLASSIFIED RATES

SNT Marketplace

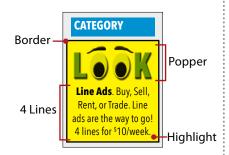
Line Ad Rates

4-Line Ad

+ Additional Lines

+ Popper + Border + Highlight

(contact rep)



DEADLINE

Thursday prior to publication by 4pm. Publishes every Wednesday.

COLUMN WIDTHS

1 column: 0.97" 5 column: 5.55" 2 column: 2.12" 6 column: 6.7" 3 column: 3.26" 7 column: 7.84" 4 column: 4.4" 8 column: 8.98"

PAYMENT POLICY

Prepayment Required for classified ads. *RATES EFFECTIVE JAN. 1, 2019

Display Ad Rates

AD SIZE	DIMENSIONS	OPEN RATE
1/16 Square	2 Columns x 2.55"	^{\$} 50
1/8 Vertical	2 Columns x 5.25"	^{\$} 75
1/8 Horizontal	4 Columns x 2.55"	^{\$} 75
1/6 Vertical	2 Columns x 7"	^{\$} 100
1/6 Horizontal	4 Columns x 3.44"	^{\$} 100
1/4 Vertical	4 Columns x 5.25"	^{\$} 125
1/4 Horizontal	8 Columns x 2.55"	^{\$} 125
1/2 Vertical	4 Columns x 10.25"	\$200
1/2 Horizontal	8 Columns x 5.25"	^{\$} 200

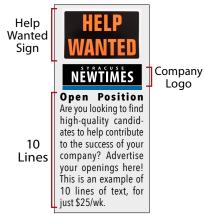
Employment

Line Ad Rates 10-Line Ad

+ Additional Lines

+ Help Wanted Sign

+ Company Logo

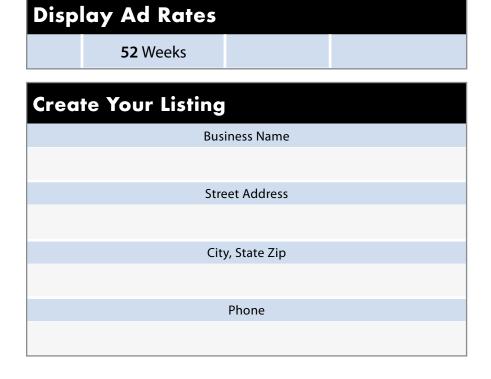


Display Ad Rates

AD SIZE	DIMENSIONS	1X	3X
Full	8 Columns x 10.25"	^{\$} 600	\$500
1/2 Vertical	4 Columns x 10.25"	\$350	\$275
1/2 Horizontal	8 Columns x 5.25"	\$350	^{\$} 275
1/4 Vertical	4 Columns x 5.25"	^{\$} 185	^{\$} 125
1/4 Horizontal	8 Columns x 2.55"	^{\$} 185	^{\$} 125
1/8 Vertical	2 Columns x 5.25"	^{\$} 95	^{\$} 65
1/8 Horizontal	4 Columns x 2.55"	^{\$} 95	^{\$} 65
1/12 Vertical	2 Columns x 3.14"	^{\$} 70	^{\$} 45
1/12 Horizontal	4 Columns x 1.6"	^{\$} 70	^{\$} 45
1/16 Square	2 Columns x 2.55"	^{\$} 50	\$35

LOCAL CRAVINGS & LOCAL CONTRACTORS RATES

For \$10 per week we will list you in the weekly printed **Local Cravings Directory and Local Contractors Guide in the Syracuse New Times**. Includes 52 weeks in SNT + Student Survival Guide and monthly Specials Included in each Wednesday newsletter to 43K local people weekly.



OUR READERS WILL SPEND

\$249 MILLION on Dining & Entertainment

\$84 MILLION on Home Improvement

\$26 MILLION on Lawncare & Landscaping

\$26 MILLION on Carpet & Flooring

\$69 MILLION on Cleaning Services (carpet, duct, home)

Local PrayingsRestaurant Guide



Local Contractors

SERVICE PROVIDERS GUIDE



CONTENT BASED MARKETING

The unmatchable power of custom-crafted content, written and designed to blend into our print and digital channels.

Reach our readers through the power of editorial (full page only)

You Get:

• Your native content piece (approximately 550 words) is crafted by a staff writer and includes: Photos and Organic Search Engine Optimization.



PRODUCTION GUIDELINES

Need Creative Design Help?

No problem, simply send your account manager the materials listed below and we will work with you to create an ad that will make us both proud.

If you are supplying art/photos/logos for an ad that we are constructing, we accept TIFF and JPG files that are 300 dots per inch (dpi) or at least 600 dpi (for line art).

Accepted File Formats

PDF format (preferred) with all fonts embedded. Other accepted formats: .TIF, .EPS, .JPG (.JPG is not recommended). No word or publisher documents please.

- All artwork used in the creation of .pdf files should be a minimum 200 dpi (dots per inch) at print size.
- File color space, images and text MUST be CMYK (NO Spot or RGB).
- All black text and boxes need to be solid 1-color black. (any text 9pt or smaller should always be 1-color black).
- Any color text is recommended to not contain more than 2 CMYK colors. (The same applies for color boxes with white text inside).
- Fonts would ideally be set in InDesign, Illustrator or another vector program and embedded.
- If exported from InDesign, the layers should not be flattened unless the file is too large.
- Logos: High resolution images, please. Quality of images on websites is only 72 dpi and will not print well.

The Syracuse New Times' Creative Services Department uses Adobe Creative Cloud in a Macintosh environment.

Electronic Files Specifications (NOT COMPLETE ADS)

If you decide the Creative Services Department should create your ad, but you want to supply artwork, logos or copy, here are our guidelines:

- · Accepted file formats for photos and/or logos: .tif; .eps; .jpg files
- Artwork supplied in the above image file formats should be a minimum 200 dpi
- Artwork pulled from the web is a standard 72 dpi and is not acceptable
- High-resolution versions of logos should be provided whenever possible
- Color artwork should be supplied in CMYK mode
- To submit copy for your ad either submit a .txt file as an attachment to your e-mail or copy and paste your information in the body of the e-mail

Calendar Listings Are Free!

The Syracuse New Times events calendar is published weekly on Wednesdays. There is a continuous running calendar online at syracusenewtimes.com. Calendar listings are free. Enter your event at: www.syracusenewtimes.com/add-event.

Listing must be received two weeks prior to event.

TO ADVERTISE

Tim Hudson **VP Sales** (315) 422-7011 ext.114 or timh@syracusenewtimes.com

CONTACT **INFORMATION**

Syracuse New Times 1415 W. Genesee St. Syracuse, Ny 13204 315-422-7011 F: 315-422-1721 www.syracusenewtimes.com Like us on Facebook!

PRESS RELEASES

Submit to: editorial@syracusenewtimes.com

DEADLINES

The Syracuse New Times is published weekly on Wednesdays. The deadline for e-mailed ads and/or artwork is the Thursday prior to publication.

SYRACUSE NEW TIMES PRESENTS

CNY Tix



orking together to build an audience in your community.

All local events are listed in our ticketing system, drawing a large audience of event-goers looking for local events. Ticketing with us means your events, venues and brand get exposure to a greater audience through event listing, articles and local promotions.



WHY CHOOSE CNYTIX.COM?

- Built-in promotion in the Syracuse New Times to maximize event success
- Low 1.9% merchant fee
- · No extra cost to you
- Nightly deposits of your revenue
- Low ticket fees
- · Local customer service
- Easy access, easy set up
- App for on-site sales & scanning of tickets
- · Easy to use dashboard to track success

Set up a time to talk or ask us a question.

Megan McCarthy Sales And Marketing Coordinator (315) 422-7011 ext.110 or info@cnytix.com

