ACCOUNT EXECUTIVE

All Times Publishing LLC, the home of the *Syracuse New Times* and *Family Times*, is currently seeking an **Account Executive** to sell print and digital advertising in our award-winning publications.

Responsibilities include prospecting, networking, meeting with new customers, presenting to customers, coordinating advertising campaigns, closing sales, providing excellent customer service and attending weekly sales meetings.

Qualified candidates must have a positive attitude and need to be self-motivated, goal-oriented and highly organized with outstanding written and verbal communication skills. Must also be able to work under pressure in a deadline-driven environment and have a basic understanding of marketing and sales.

College degree is preferred but not required. Must have a valid driver's license and clean driving record.

If you are excited about joining our team, send your resume and cover letter to: publisher@syracusenewtimes.com

