

2017 Interactive Media Kit

For 48 years, the *Syracuse New Times* has been a community voice depicting a variety of lifestyles and views. Fiercely independent and decidedly alternative, the *Syracuse New Times* provides expanded insightful commentary and information on the issues Central New Yorkers face every day. We are the most trusted, insightful voice in the community, bringing you stories and commentary that are evocative, provocative, humorous, and sometimes infuriating, opinionated and sarcastic, but *Syracuse New Times* is always a credible informative and trusted source of information.

Syracuse New Times is on your side with stories and information for you to help plan your life or your weekend. What we are not is the "paper of record." No ribbon cuttings and press releases here -- that's not who we are, and not what our sophisticated readers want.

We choose what's newsworthy – and what's worthy of comment – and bring you stories and issues the community should know more about.

And as always, the *Syracuse New Times* will continue to be the "go-to" source for coverage of the arts, entertainment, dining and community events throughout Central New York. We help educated, affluent, discerning readers decide what to do with their discretionary time and income. We provide coverage done with passion and authority, built on an extensive calendar of things to do over the weekend.



Award-winning journalism and design reaching six counties in upstate New York



11 first place and 1 second place award in 2016 for feature articles, special promotions, overall design, online presence and photography

General Excellence Award

(Best of the Best) winner in 2016, 2015, 2014, 2013, 2012



6 first place awards in 2014 for feature story, columns, overall design and photography



12 first place and 8 second place awards in 2015 for articles, feature story, column and photography





Top **10** Reasons to Advertise with the *Syracuse New Times*

- 1. We reach more of the most educated, affluent readers in a six-county area in Central New York than ANY other media company.* (See list on next page.)
- 2. Our readers are in their prime consuming years, with 81% between the ages of 21 and 54 years old.*
- **3**. Our readers are motivated and eagerly look to read each issue of the *Syracuse New Times*. They pick up their copies from any of 1,250 locations distributed throughout the region.
- 4. Our paper is a resource that is kept for an extended period of time; 68% of readers report keeping the paper from 3 days to 1 week.*
- 5. We reach male and female readers in nearly equal proportions.*
- **6**. More copies of *Syracuse New Times* are distributed weekly at our local Wegmans stores than any other publication, free or paid, carried in those stores.
- 7. We have developed trust from our readership by delivering more than 48 years of a continuous quality product. We are the only locally owned, operated and edited paper across a six-county footprint in Central New York.
 - a. A *Syracuse New Times* reader is more than twice as likely to have graduated from college than a typical Central New York resident*
 - b. Median household income of our readers is 32% higher than the median income in Central New York*
 - c. 78% of our readers report owning their own home **
- 8. 42% of our print readers report visiting the Syracuse New Times website regularly. **
- 9. Less than half of our readers report reading the former daily (now thrice-weekly) Syracuse paper **
- 10. Our team cares about your business and looks forward to helping you succeed.

OUR READERSHIP IS GROWING

81,000+ READERS PER WEEK 1,250+ DISTRIBUTION LOCATIONS 10,000+ FACEBOOK FOLLOWERS 90,000+ MONTHLY UNIQUE WEBSITE VIEWERS

50,000+ WEEKLY E-NEWSLETTER SUBSCRIBERS



*Source – CVC annual audit & report ** Source- CVC reader survey



Reader Demographics and Circulation

The Most Active Readership *Syracuse New Times* readers are engaged in their communities, shopping and dining locally. They embrace the Arts and care about local government. They rely on the *Syracuse New Times* to keep them informed about key issues and activities in Central New York.

The Fastest Growing Audience *Syracuse New Times* has shown steady growth, both for our online and print editions. Readers pick us up every week to access the most extensive events calendar in the area, and because for 48 years we have been the trusted voice in print media.



AGE

| Under 20 | 1% |
|----------|-----|
| 21-24 | 35% |
| 35-54 | 51% |
| 55 & up | 14% |

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|---|--|

| | G | E | | | | 2 | | |
|------|---|-----|------|-------|-------|---|---|---|
| nale | | ••• | | • | • | | • | • |

Female55% Male45%

\$

INCOME

| Up to \$25,000 | 9% |
|------------------|-----|
| \$25,000-50,000 | |
| \$50,000-100,000 | 40% |
| Over \$100,000 | 24% |

EDUCATION

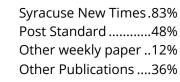
| High School | 13% |
|-----------------|-----|
| College | 68% |
| Advanced Degree | 19% |

|--|

| Own | 78% |
|------|-----|
| Rent | |

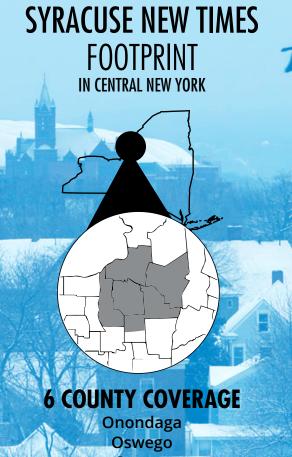
HOME OW/NEDCHID

PUBLICATIONS READ REGULARLY



MEDIAN READER INCOME \$72,400

MEDIAN HOUSEHOLD INCOME \$81,019



Oswego Cayuga Oneida Madison Cortland

CVC Audit, September 30, 2015 The Syracuse New Times circulation is audited and verified by the Circulation Verification Council, a national, independent auditing company.



KANTAR MEDIA | SRDS Participating member



About | Special Products | Bundles | Print | Digital | Build Your Campaign | Guidelines | Family Times Media Kit

Reader Demographics and Circulation

More than 81,000 educated and affluent readers per week* will spend this year alone:

| Antiques & Auction Services | \$12,465,090 |
|---|-----------------|
| Apparel | \$122,758,740 |
| Arts & Crafts Supplies | \$6,014,440 |
| Attorney Services | \$4,114,800 |
| Automobile New/Used | \$568,313,820 |
| Automobile Accessories | \$63,053,640 |
| Athletic & Sports Equipment | \$19,290,960 |
| Carpet & Flooring | \$26,199,230 |
| Childcare | \$49,134,600 |
| Children's Apparel | \$25,089,750 |
| Cleaning Services (Carpet, Air Duct, Home Cleaning) | \$69,634,080 |
| Dining/Entertainment | \$249,105,780 |
| Gift Shops/Florists | \$6,203,790 |
| Health & Exercise Clubs | \$15,344,640 |
| Home Improvement | \$84, 437, 640 |
| Lawn Care, Maintenance and Landscaping | \$26,030,160 |
| Legal Gambling Entertainment | \$24,698,520 |
| Major Home Appliances | \$13,504,320 |
| Pharmacist & Prescription Services | \$22,107,330 |
| Real Estate | \$1,749,600,000 |
| Tax Advisor Services | \$10,277,280 |
| Television & Electronics | \$40,979,520 |
| Travel/Vacations | \$126,191,520 |
| Veterinarian Services | \$8,553,600 |
| Weight Loss | \$3,244,050 |



OUR MULTI-MEDIA OFFERINGS



Special Products



THE ARTS ISSUE

Publishes August 2017



STUDENT SURVIVAL GUIDE Publishes August 2017



CLUB WED

Publishes the 4th week of every month.



SUMMER TIMES Publishes June 2017



AUTUMN TIMES Publishes September 2017



WINTER TIMES/ SNOW GUIDE Publishes November 2017



JAZZ FEST PROGRAM

In collaboration with the **M&T Bank Jazz Fest**, the Syracuse New Times publishes the official Jazz Fest program. Publishes July 2017



About | Special Products | Bundles | Print | Digital | Build Your Campaign | Guidelines | Family Times Media Kit

Bundle Display Options

Advertising is most effective when conducted as a campaign – appearing frequently and repetitively.

Our bundle packages create several ways to develop an effective ad campaign that uses up to 5 of our advertising channels — all of which have proven followings.

FREQUENCY REQUIREMENTS

| IENCY Iletter Content Banner Ads alue) r Blocks in SNT (\$1,500 value) De Bump-Up: SNT or Family | FREE A • 8 Article Weekly Content Banners on SNT Facebook or SNT Website (\$1,400 value) | ADD-ONS: • 2 Newsletter Content Banner Ads (\$450 value) |
|---|---|--|
| \$280-\$3,870 value) n in all Gift/Events for Family Times and applicable) | 4 Homepage Weekly Content Banner Ads on SNT website (\$1,100 value) 4 Bump-Ups SNT or Family Times (\$200-\$2,740 value) | 1 Cover Block in SNT (\$750 value) Inclusion in any 6 Gift/Event Guides for Family Times and SNT (if applicable) |
| c FREQUENCY np-Ups Family Times \$1,970 value) on in any 4 Gift/Event for Family Times and | FREE • 2 Article Weekly Content Banners on SNT Facebook or SNT Website (\$350 value) • 1 Bump-Up | PLAN 6x FREQUENCY ADD-ONS: • Inclusion in any 2 Gift/Event Guides for Family Times and SNT (if applicable) |
| וג 1 1 | pplicable) FREQUENCY p-Ups Family Times \$1,970 value) | sol runny nines and sol ranny filles and sol runny nines and sol ranny filles and sol runny nines and sol ranny filles and sol runny filles and sol runny filles and |

Bundles cannot be used with any other discounts. Free ads must run proportionally with the paid part of the campaign. Frequencies and Free Add-ons must run within 12 months of the first ad's appearance date.

NEWTIMES

Bundle Display Options

FREQUENCY REQUIREMENTS

Print Ads: Syracuse New Times and Family Times -Minimum size for all print ads: **1/6 Page**

Digital ads: Newsletter Spotlight Ads, Monthly Leaderboard, Website Monthly Sidebar Ads

RESTAURANT EXPOSURE PLAN 12X FREQUENCY

FREE ADD ONS:

Prominent Feature in "Eats" section

1-page advertorial

Local Flavor (\$1,685 value) Included: Framed printed keepsake

- **4** Article Weekly Content Banners on SNT Facebook or SNT Website
- 2 Homepage Weekly Content Banner Ads on SNT website (\$550 value)
- 2 Bump-Ups SNT or Family Times (\$100-\$1,370 value)
- Inclusion in any 3 Gift/Event Guides for Family Times and SNT (if applicable)





The "best chicken tenders on earth." Michael Davis

TENDER(S) IS THE NIGHT AT TULLY'S

Good times and new ways to have them are happening at Tully's these days. We recently dropped in to the Erie Boulevard East location, which was entirely remodeled eight months ago. Now, the inside is open and spacious and the walls are lined with big-screen televisions; dozens of them. It is the perfect venue for watching any game.

Speaking of games, if you don't want to watch them at Tully's, they offer party platters to-go, perfect for tailgating this fall at Syracuse University. My daughter's SU sorority served platters of their chicken tenders to prospective new members last year; the sorority credits Tully's with one of their most successful recruitments ever! Those famous chicken tenders, so famous that they are the BEST CHICKEN TENDERS ON EARTH® (yes, it is actually registered), are handmade/handbattered from fresh, never frozen chicken. Served with their homemade ranch dressing, or the more famous honey mustard (now available bottled in local grocery stores), these tasty strips filled us up so much we could barely try anything else. Maybe that's because general manager Mike Salerno also had us try the Asian tenders, coated in a spicy-sweet chili sauce. There are Buffalo tenders, too. The options are endless: You can get the appetizer portion, as an entree, a platter of 10 or three on the side. Salerno told us that about 40 percent of his customers have the chicken tenders in one form or another. He estimated the largest tender order they ever filled was for 2,500, plus he had an order for 300 going out the next morning. As he pointed out, if you are feeding a large and diverse group, you are guaranteed to please if the tenders are on the menu

As part of the upgrade on Erie Boulevard, they went from six to 40 draft beers, with multiple craft brew choices. Draft selections will soon expand at their other locations, and they will fill a growler with the draft of your choice.

With dinner specials changing seasonally and new specials including fish and sirioin steak, along with some rocking salads, you certainly can assify whatever diverse group you might bring to any of their Syracuse, Burfalo, Rochester or Binghamton locations. Come hungry, especially if you are going to tackle the Mountain Melt, which is a burger stuffed between two grilled cheese sandwiches. My husband fielt he embarrassed himself when he couldn't finish it. I went with the fish tacos, which were more like a quesadilla, spicy and cheesy. The serving contained three large triangles; lended up taking home the other two. We actually went to try some of the new menu items, like the Chill Lime Shrimp Salad or Chicken Pepperoni Parmesan fetturione, but the tried-and-trues were so tempting we

never got there. Tully's supports our community. They just donated \$10,000 to the Special Olympics, work with the Susan G. Komen and Carol Baldwin organizations, and sponsor several dozen Little League baseball teams.



There are other Central New York locations in Fairmount, North Syracuse and Liverpool. Visit Tullysgoodtimes.com. For more photos visit syracusenewtimes.com

syracusenewtimes.com | 07.15.15 - 07.21.15 9

LOCAL FLAVOR

Bundles cannot be used with any other discounts. Free ads must run proportionally with the paid part of the campaign. Frequencies and Free Add-ons must run within 12 months of the first ad's appearance date.



2943 ERIE BLVD. E.

449-9339

TULLYS

GOODTIMES

COM

Print Rates

| | DISPLAY AD | VERTISING | RATE | S | | |
|----------------------|--------------|-----------|-------|-------|-------|-------|
| Ad Size | Dimensions | Open Rate | 6x | 12x | 18x | 26x |
| Back Page | 9 x 10.62 | 3,120 | 2,810 | 2,650 | 2,490 | 2,340 |
| Inside Front or Back | 9 x 10.62 | 2,860 | 2,575 | 2,430 | 2,385 | 2,145 |
| Full | 9 x 10.62 | 2,575 | 2,320 | 2,185 | 2,060 | 1,935 |
| Cover Block | 9 x 1.2 | 780 | - | - | - | - |
| 1/2 page | | 1,415 | 1,275 | 1,200 | 1,130 | 1,060 |
| Horizontal | 9 x 5.25 | | | | | |
| Vertical | 4.44 x 10.62 | | | | | |
| 3/8 page | 6.73 x 5.25 | 1,060 | 960 | 900 | 845 | 795 |
| 1/3 page | 4.44 x 7 | 945 | 855 | 815 | 765 | 720 |
| 1/4 page | | 775 | 700 | 660 | 620 | 585 |
| Square | 4.44 x 5.25 | | | | | |
| Horizontal | 9 x 2.55 | | | | | |
| 1/6 page | | 535 | 485 | 460 | 430 | 400 |
| Square | 4.44 x 3.4 | | | | | |
| Vertical | 2.16 x 7 | | | | | |
| 1/8 page | | 400 | 360 | 340 | 320 | 305 |
| Square | 4.44 x 2.55 | | | | | |
| Vertical | 2.16 x 5.25 | | | | | |
| 1/12 page | | 270 | 245 | 230 | 215 | 205 |
| Horizontal | 4.44 x 1.6 | | | | | |
| Vertical | 2.16 x 3.4 | | | | | |
| 1/16 Square | 2.16 x 2.55 | 130 | 110 | | | |
| Club Banners | | | | | | |
| Regular | 9 x 1.2 | 210 | 130 | | | |
| 1/2 | 4.44 x 1.2 | 130 | 105 | | | |

DEADLINE

Ad Copy and space reservation must be in the Thursday prior to publication by 4:00pm.

COVER STICKERS

3"x3" Sticker: \$2,500 per week

PRE PRINTED INSERT RATES

Single Sheet: \$35* 4 Pages: \$54* 8 Pages: \$56* 12-20 Pages: \$60* 24-32 Pages: \$66* *Cost per thousand.

EXTENDED REACH

Your Syracuse New Times ad representative can also place your ad in: Rochester City, Buffalo Artvoice, Ithaca Times and/or The Spot. Ask for details and pricing.

PAYMENT POLICY

All advertising must be paid in advance unless a credit application is submitted and approved. Terms are net 30 days. RATES EFFECTIVE JAN. 1, 2017



Classified Rates

| | CLASSIFIED D | ISPLAY F | RATES | | |
|-----------------------|------------------------|---|----------|-------------|--|
| Display | \$16 Per Column Inch | Consecutive week discounts; 6 weeks: 5%, 12 weeks: 10%, 26 weeks: 15%, 52 weeks: 20% | | | |
| | Busine | ess Card | | | |
| Business Card | \$75/week, \$55/week w | ith 52 time coi | mmitment | | |
| | Classified | Line Rates | | | |
| 4 Line Ad | + Additional Lines | + Popper | + Border | + Highlight | |
| \$10 / Week | \$2.50 / Line | \$8 | \$6 | \$10 | |
| Legal Advertising | | | | | |
| First Insertion | \$0.60 / per line | | | | |
| Subsequent Insertions | \$0.51 / per line | | | | |
| | | | | | |

DEADLINE

Thursday prior to publication by 4pm. Publishes every Wednesday.

COLUMN WIDTHS

| 5 column: 5.55" |
|-----------------|
| 6 column: 6.7" |
| 7 column: 7.84" |
| 8 column: 8.98" |
| |

PAYMENT POLICY

Pre-Payment Required for classified ads. *RATES EFFECTIVE JAN. 1, 2017

Sponsorship Packages

Sponsorship packages are available for special events hosted by the *Syracuse New Times* and *Family Times* including:

- Best of Syracuse voting
- Street Painting
- Syracuse Area Live Theater Awards

Ask your account manager for details. All features and publication dates are tentative and subject to change.



Best of Syracuse Award Winners: Custom Taylor Band



SALT (Syracuse Area Live Theater) Awards



Print Rates: Family Times

| DISPLAY ADVERTISING RATES | | | | | | |
|----------------------------|---------------|--------------|-------|-------|-------|--|
| Ad Size | Dimensions | Open Rate | 3x | 6x | 12x | |
| Back Cover | 8.25x10.75 | 1,555 | 1,475 | 1,415 | 1,165 | |
| Two Page Spread | 16.5 x 21.5 | 2,105 | 1,995 | 1,785 | 1,585 | |
| Full Page | 7.75x10 | 1,405 | 1,295 | 1,135 | 935 | |
| 1/2 Horizontal | 7.75x4.9 | 745 | 695 | 620 | 530 | |
| 1/2 Vertical | 3.7 x 10 | 745 | 695 | 620 | 530 | |
| 1/4 Square | 3.7 x 4.9 | 420 | 390 | 360 | 300 | |
| 1/6 Horizontal | 7.75 x 1.5 | 320 | 305 | 285 | 250 | |
| 1/8 Horizontal | 3.7 x 2.3 | 235 | 220 | 200 | 170 | |
| 1/8 Vertical | 1.7 x 4.9 | 235 | 220 | 200 | 170 | |
| 1/16 Square | 1.7x2.3 | 140 | 130 | 120 | 105 | |
| | ВА | СКРАСК | , | | | |
| 4 lines | | 35 | | 31 | 26 | |
| Add Logo | | 16 | | 14 | 12 | |
| Pro navmont required for (| lactified add | | | | | |

Pre-payment required for Classified ads

PAYMENT POLICY

All advertising must be paid in advance unless a credit application is submitted and approved. Terms are net 30 days. RATES EFFECTIVE JAN. 1, 2017 **family times** The Parenting Guide of Central New York CLICK TO VIEW THE FULL FAMILY TIMES MEDIA KIT





Digital Rates

| ONLINE DISPLAY RATES | | | | | | | |
|------------------------------|-------------------------------|------------|--------------|-----|-----|-----|-----|
| Type of Ad | Dimensions (pixels) | Schedule | Open Rate | 6x | 12x | 18x | 26x |
| | www. | syracusene | wtimes.co | m | | | |
| Leaderboard | 728 x 90 | Monthly | 1,060 | 960 | 900 | 845 | 745 |
| Sidebar Single | 300 x 250 | Monthly | 540 | 495 | 465 | 435 | 405 |
| Sidebar Double | 300 x 600 | Monthly | 820 | 750 | 705 | 660 | 615 |
| Homepage Content Banner | 800 x 245 | Weekly | 275 | | | | |
| Article Content Banner | 800 x 245 | Weekly | 175 | | | | |
| | | Newslet | ter | | | | |
| Spotlight in Both | TBD | Weekly | 750 | | | | |
| Newsletter Content Banner | 800 x 245 | Weekly | 225 | | | | |
| | Facebook | | | | | | |
| Article Content Banner | TBD | Weekly | 175 | | | | |



NEWSLETTER STATS

General Newsletter:

- Sent to **50,000+** email addresses every Wednesday
- Average opens per week: 5,500+
- Average unique opens per week: **4,500**+

Inside/Out Newsletter:

- Sent to **1,000+** email addresses every Thursday
- Average opens per week: 450+
- Average unique opens per week: 250+





SYRACUSENEWTIMES.COM STATS

Impressions Per Month:

- Average page views: 90,000+
- Average home page views: 10,000+
- Average classified listings views: 450+

Desktop and mobile. All positions based on availability.



Build Your Campaign

Check all issues you'd like to advertise in and send this form to you account manager. Click the week number to read the 2016 issue. (Content schedule subject to change)

| Week 11/4/17EatsWeek 21/11/17 | SA | PA | Week | Date | Торіс |
|--|----|----|---------|---------|----------|
| Week 31/18/17Week 41/25/17Club WedWeek 52/1/17EatsWeek 62/8/17Valentine's Day Gift GuideWeek 72/15/17Club WedWeek 82/22/17Club WedWeek 93/1/17EatsWeek 103/8/17EatsWeek 113/15/17NCAA BracketologyWeek 123/22/17VuedWeek 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Club WedWeek 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 1 | 1/4/17 | Eats |
| Week 41/25/17Club WedWeek 52/1/17EatsWeek 62/8/17Valentine's Day Gift GuideWeek 72/15/17Week 82/22/17Club WedWeek 93/1/17EatsWeek 103/8/17EatsWeek 113/15/17NCAA BracketologyWeek 123/22/17Club WedWeek 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Veek 16Week 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 2 | 1/11/17 | |
| Week 52/1/17EatsWeek 62/8/17Valentine's Day Gift GuideWeek 72/15/17Club WedWeek 82/22/17Club WedWeek 93/1/17EatsWeek 103/8/17EatsWeek 113/15/17NCAA BracketologyWeek 123/22/17Club WedWeek 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Club WedWeek 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 3 | 1/18/17 | |
| Week 62/8/17Valentine's Day Gift GuideWeek 72/15/17Week 82/22/17Club WedWeek 93/1/17EatsWeek 103/8/17Week 113/15/17NCAA BracketologyWeek 123/22/17Week 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Week 164/19/17Week 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 4 | 1/25/17 | Club Wed |
| Week 62/8/17Gift GuideWeek 72/15/17Week 82/22/17Club WedWeek 93/1/17EatsWeek 103/8/17Week 113/15/17Meek 123/22/17Week 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Week 164/19/17Week 174/26/17Club WedWeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 5 | 2/1/17 | Eats |
| Week 82/22/17Club WedWeek 93/1/17EatsWeek 103/8/17EatsWeek 113/15/17NCAA BracketologyWeek 123/22/17Veek 12Week 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Veek 16Week 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 6 | 2/8/17 | |
| Week 93/1/17EatsWeek 103/8/17Kate NetWeek 103/8/17NCAA BracketologyWeek 113/15/17NCAA BracketologyWeek 123/22/17Club WedWeek 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Keek 16Week 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 7 | 2/15/17 | |
| Week 103/8/17Week 113/15/17NCAA BracketologyWeek 123/22/17Week 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Easter Gift Guide, EatsWeek 164/19/17VeekWeek 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 8 | 2/22/17 | Club Wed |
| Week 113/15/17NCAA BracketologyWeek 123/22/17NCAA BracketologyWeek 123/22/17Club WedWeek 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Keek 16Week 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Club WedWeek 195/10/17Mother's Day Gift Guide | | | Week 9 | 3/1/17 | Eats |
| Week 113/15/17Bracketology BracketologyWeek 123/22/17Week 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Week 164/19/17Week 174/26/17Club WedWeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 10 | 3/8/17 | |
| Week 133/29/17Club WedWeek 144/5/17Easter Gift Guide, EatsWeek 154/12/17Easter Gift Guide, EatsWeek 164/19/17Club WedWeek 174/26/17Club WedWeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 11 | 3/15/17 | |
| Week 144/5/17Easter Gift Guide, EatsWeek 154/12/17Week 164/19/17Week 174/26/17Club WedVeek 18S/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 12 | 3/22/17 | |
| Week 144/5/17Guide, EatsWeek 154/12/17Week 164/19/17Week 174/26/17Club WedVeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 13 | 3/29/17 | Club Wed |
| Week 164/19/17Week 174/26/17Club WedWeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 14 | 4/5/17 | |
| Week 174/26/17Club WedWeek 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 15 | 4/12/17 | |
| Week 185/3/17Cinco De Mayo, EatsWeek 195/10/17Mother's Day Gift Guide | | | Week 16 | 4/19/17 | |
| Week 19 5/10/17 Mother's Day Gift Guide | | | Week 17 | 4/26/17 | Club Wed |
| Gift Guide | | | Week 18 | 5/3/17 | |
| Week 20 5/17/17 | | | Week 19 | 5/10/17 | |
| | | | Week 20 | 5/17/17 | |

| SA | PA | Week | Date | Торіс |
|----|----|---------|---------|--|
| | | Week 21 | 5/24/17 | |
| | | Week 22 | 5/31/17 | Wedding Gift Guide, Club Wed |
| | | Week 23 | 6/7/17 | Summer Times, Dining Guide, Eats |
| | | Week 24 | 6/14/17 | Father's Day Gift Guide |
| | | Week 25 | 6/21/17 | Prepping for 4th of July |
| | | Week 26 | 6/28/17 | Club Wed |
| | | Week 27 | 7/5/17 | Eats |
| | | Week 28 | 7/12/17 | |
| | | Week 29 | 7/19/17 | |
| | | Week 30 | 7/26/17 | Club Wed |
| | | Week 31 | 8/2/17 | Best of Syracuse Nominations, Eats |
| | | Week 32 | 8/9/17 | Back to School Guide |
| | | Week 33 | 8/16/17 | Best of Syracuse Nominations End |
| | | Week 34 | 8/23/17 | Arts Issue |
| | | Week 35 | 8/30/17 | Student Survival Guide, Best of Syracuse Voiting Begins, Club Wed |
| | | Week 36 | 9/6/17 | Eats |
| | | Week 37 | 9/13/17 | |

PA = PRINT AD

SA = SPOTLIGHT AD*

*In weekly e-newsletters, only one available per week

| SA | PA | Week | Date | Торіс |
|----|----|---------|----------|--|
| | | Week 38 | 9/20/17 | |
| | | Week 39 | 9/27/17 | Autumn Times, Club Wed |
| | | Week 40 | 10/4/17 | Best of Syracuse Winners Announced, Eats |
| | | Week 41 | 10/11/17 | Halloween Prep |
| | | Week 42 | 10/18/17 | SALT Awards? |
| | | Week 43 | 10/25/17 | Creepy Syracuse, Club Wed |
| | | Week 44 | 11/1/17 | Eats |
| | | Week 45 | 11/8/17 | |
| | | Week 46 | 11/15/17 | Snow Guide/ Winter Times, Thanksgiving Prep |
| | | Week 47 | 11/22/17 | Black Friday |
| | | Week 48 | 11/29/17 | Buy Local, Club Wed |
| | | Week 49 | 12/6/17 | Holiday Gift Guide, Eats |
| | | Week 50 | 12/13/17 | Holiday Gift Guide |
| | | Week 51 | 12/20/17 | Holiday Gift Guide |
| | | Week 52 | 12/27/17 | Celebrating New Year's, Club Wed |



Build Your Campaign

WWW.SYRACUSENEWTIMES.COM

90,000+ Impressions Per Month

| Leaderboard | Banner Ad | Month |
|-------------|-----------|-----------|
| | | January |
| | | February |
| | | March |
| | | April |
| | | Мау |
| | | June |
| | | July |
| | | August |
| | | September |
| | | October |
| | | November |
| | | December |
| | | |

Only one Leader-board banner available per month

| Order I | Deadline |
|--|----------|
| J A N U A R Y | 12/10 |
| Family Health and Wellness | |
| Getting Out(side) in CNY | |
| F E B R U A R Y | 1/14 |
| Winter Break Activities | |
| Address Kids' Body Image Issues | |
| MARCH SPECIAL NEEDS ISSUE | 2/11 |
| Special Needs | |
| What an Autism Diagnosis Mean | S |
| APRIL | 3/10 |
| Spring Break Activities | |
| Summer Fun and Camp Fair | |
| Exploring Career and College Optior with Your Teen | IS |
| ΜΑΥ | 4/14 |
| Birthday Parties and Other Celebrat | ions |
| Treat Yourself: What Mothers Really Want for Mother's Day | |
| JUNE | 5/12 |
| Summer Vacation Planning | |
| Find the Right Pet for Your Family | |

| FAMILY TIMES C | ONTENT SCHEDULE |
|----------------|-----------------|
|----------------|-----------------|

| Order De | adline |
|--|---------|
| JULY | 6/16 |
| Summer Excursions | |
| Getting Your Kids To Do Household Ch | nores |
| Street Painting Festival | |
| A U G U S T BABY ISSUE | 1/14 |
| Baby Issue | |
| What New College Students Need in Their Dorm Room | |
| S E P T E M B E R | 8/11 |
| Back-to-School | |
| Get Your High School Student Ready f | or SATs |
| OCTOBER | 9/15 |
| Fall Activities and Outings | |
| Talking to Kids about Smart Finances and Spending | |
| N O V E M B E R | 10/13 |
| Food and Celebrations | |
| Best of Syracuse Thank-you Ads | |
| How to Partner with Your Child's Teacl | ner |
| DECEMBER | 11/10 |
| Holiday Gift Guide | |
| Charitable Giving and Volunteering with Your Kids | |



Production Guidelines

DEADLINES

The *Syracuse New Times* is published weekly on Wednesdays. The deadline for e-mailed ads and/ or artwork is the Thursday prior to publication.

ACCEPTED FILE FORMATS

PDF format (preferred) with all fonts embedded Other accepted formats: .TIF, .EPS, .JPG (.JPG is not recommended). NO WORD OR PUBLISHER DOCUMENTS PLEASE

- All artwork used in the creation of .pdf files should be a minimum 200 dpi (dots per inch) at print size
- File colorspace, images and text MUST be CMYK (no Spot or RGB)
- All black text and boxes need to be solid
 1-color black. (any text 9pt or smaller should always be 1-color black)
- Any color text is recommended to not contain more than 2 CMYK colors. (The same applies for color boxes with white text inside).
- Fonts would ideally be set in InDesign, Illustrator or another vector program and **embedded.**
- If exported from InDesign, the layers should not be flattened unless the file is too large.
- **Logos:** High resolution images, please. Quality of images on websites is only 72 dpi and will not print well.

The Syracuse New Times' Creative Services Department uses Adobe Creative Suite 6 in a Macintosh environment.

NEED CREATIVE DESIGN HELP?

No problem, simply send your account manager the materials listed below and we will work with you to create an an ad that will make us both proud.

ELECTRONIC FILES SPECIFICATIONS (NOT COMPLETE ADS)

If you decide the Creative Services Department should create your ad, but you want to supply artwork, logos or copy, here are our guidelines:

- Accepted file formats for photos and/or logos: .tif; .eps; .jpg files
- Artwork supplied in the above image file formats should be a minimum 200 dpi
- Artwork pulled from the web is a standard 72 dpi and is not acceptable
- High-resolution versions of logos should be provided whenever possible
- Color artwork should be supplied in CMYK mode.
- To submit copy for your ad either submit a .txt file as an attachment to your e-mail or copy and paste your information in the body of the e-mail.

CALENDAR LISTINGS

The *Syracuse New Times* events calendar is published weekly on Wednesdays. There is a continuous running calendar online at syracusenewtimes. com. Calendar listings are free. Enter your event at: www.syracusenewtimes.com/add-event/ Listing must be received two weeks prior to event.



PRESS RELEASES

Submit to editorial@syracusenewtimes.com

TO ADVERTISE

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